# JOHANNES SCHNEIDER

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## **Research Interests**

Primary Economic Theory, Innovation

Secondary Law and Economics, Organizations, Information

# **Employment**

2023-	Associate Professor (w/ tenure), UNIVERSIDAD CARLOS III DE MADRID
2023-2025	Marie-Curie Fellow w/ secondment 2023/2024 to UNIVERSITY OF BERN
2016-2023	Assistant Professor, Universidad Carlos III de Madrid
2021-2022	CRC TR224 Researcher, UNIVERSITY OF MANNHEIM

## **Education**

2011-2016	University of Mannheim, Germany
	DEPARTMENT OF ECONOMICS PhD in Economics, August 2016

- 2006-2011 UNIVERSITY OF FREIBURG, GERMANY
  Diplom (Master equivalent) in Economics, June 2011
- 2008-2009 UNIVERSITY OF BOLOGNA, ITALY
  Visiting Graduate Student in Economics and Political Science

#### Research

#### **Publications**

*Managing a conflict: optimal alternative dispute resolution*(with Benjamin Balzer) The **RAND Journal of Economics**, Summer 2021, 52(2), p. 415-445.

*Persuading to Participate: Coordination on a Standard* (with Benjamin Balzer) **International Journal of Industrial Organization,** September 2021, 78, 102764. This paper won the Best Paper award in 2021

On Risk and Time Pressure: When to Think and When to Do (with Christoph Carnell) **Journal of the European Economic Association**, 2023, 21(1), p. 1-47.

*Mechanism Design with Informational Punishment* (with Benjamin Balzer) **Games and Economic Behavior**, July 2023, 40, p.197-209.

*The Wrong Kind of Information* (with Aditya Kuvalekar and Joao Ramos) The **RAND Journal of Economics**, Summer 2023, 54 (2), p.360-384.

A Quest for Knowledge (with Christoph Carnell) **Econometrica**, forthcoming.

# Working Papers

Embracing the Enemy (with Álvaro Delgado-Vega, Revise&Resubmit Review of Economic Studies), https://doi.org/10.48550/arXiv.2406.09734

Belief Management and Optimal Arbitration (with Benjamin Balzer)

*Persuasion, Pandering, and Sequential Proposal* (in revision)

## Work in Progress (titles tentative)

Bankruptcy Laws and Debt Roll-Over (with Florian Exler)

Situations (with William Fuchs)

Innovation, Catch-up, and Demand Uncertainty (with Heiko Karle and Markus Reisinger)

## **Teaching Experience**

#### Graduate Madrid

Advanced Microeconomics III—Information Economics (PhD, lecturer & coordinator Fall 2017-2021)

Industrial Organization—Theory and Regulation (Master, lecturer & coordinator Fall 2021)

Reading Group Microeconomics (PhD, lecturer & coordinator 2018-2021, 2024-)

Microeconomics B: Modern Contract Theory (w/ Martin Dumay, Spring 2025, scheduled)

# **Undergraduate Madrid**

Introductory Microeconomics (lecturer, Spring 2017)

Microeconomics for Students of International Studies (lecturer Fall 2017-2019, coordinator 2017-)

Intermediate Microeconomics (lecturer Fall 2020)

#### **Graduate Mannheim**

Information Economics (Masters, lecturer, Spring 2022)

The Economics of Science and Ideas (Masters seminar, lecturer, Spring 2022)

# Conferences, Workshops, and Invited Seminars

2024	NHH Bergen, Linz, Lüneburg Workshop, Lisbon Game Theory Meeting, Barcelona Summer Fo-
	rum, SIOE (Chicago), Relational Contract Workshop (Wels), Organisationsökonomischer Auss-
	chuss (Wels), CEPR Contract and Incentives Workshop (Turin, scheduled).

- NHH Bergen, U Konstanz, U Bern, U St. Gallen, U Zurich, Prague Theory Workshop, Lüneburg Workshop, MaCCI Anual Conference (Mannheim), IO Ausschuss (Berlin), ENTER Jamboree (Mannheim), SAET (Paris), Verein für Socialpolitik Jahrestagung (Regensburg), ES European Winter Meeting (Manchester)
- 2022 UoI Urbana-Champaign [online], U Vienna, U Mannheim, Leuphana Lüneburg, U of Essex, Tilburg U, crc Retreat (Montabaur), MaCCI Annual Conference (Mannheim), Barcelona Summer Forum, SIOE (Toronto), Stony Brook ICGT
- U Bern, Tel Aviv U, JKU Linz, EARIE Annual Conference (Bergen), VfS Jahrestagung (Regensburg) [all online]
- UPF Barcelona, Paris (THEMA) [online], Bundesbank Banking Unit [online], MaCCI Annual Conference (Mannheim), European Law & Economics Association Meeting [online],
- Berlin (joint BERA seminar), Cemfi, Oslo (joint IO/Theory Workshop), IIOC (Boston), AL&EA Annual Meeting (New York), SAET (Ischia), SIOE (Stockholm), Jornadas de Economía Industrial (Madrid), Verein für Socialpolitik Jahrestagung (Leipzig)
- 2018 Bocconi, MaCCI Annual Conference (Mannheim), EEA-ESEM (Cologne), EARIE (Athens), SAEe (Madrid), Verein für Socialpolitik Jahrestagung (Freiburg)
- 2017 U Warwick, SAET (Faro), EARIE Annual Conference (Maastricht), Jornadas de Economía Industrial (Pamplona)
- 2016 BI Oslo, University of Oslo, NHH Bergen, CUNEF Madrid, UC Louvain, Carlos III de Madrid, Johnson at Cornell, Western University, University of Miami, UT Sydney, University of Bonn,

University of Munich, MaCCI Annual Conference (Mannheim), EEA-ESEM Annual Congress (Geneva), Jornadas de Economía Industrial (Palma), Verein für Socialpolitik Jahrestagung (Augsburg), UECE Game Theory Meetings Lisbon, German Economist Abroad Christmas Meetings (Berlin)

- ENTER Jamboree (Mannheim), SFB-TR15 Young Researcher Workshop (Bonn), Econometric Society World Congress (Montrèal), EEA Annual Congress (Mannheim, poster), EARIE Annual Conference (Munich), TSE MaCCI ENTER Workshop on Competition (Toulouse), ENTER Seminar (UCL), SFB-TR15 Young Researcher Workshop (Munich) Econometric Society European Winter Meeting (Milan)
- MaCCI Annual Conference (Mannheim), EEA-ESEM Annual Congress (Toulouse), EARIE Annual Conference (Milan), MaCCI IO Day (Mannheim), Brown Bag Seminar (Toulouse School of Economics)
- 2013 IAREP/SABE Conference (Morrow, GA)

#### **Affiliations**

Economics Institute: uc3m

Baffi Carefin–PERICLES: Political Economics of Reforms, Institutional Complexity, and Legislative Evaluation Studies

German Industrial Economics Committee: Industrieökonomischer Ausschuss of the Verein für Socialpolitik

German Organizational Economics Committee: Organisationsökonomischer Ausschuss of the Verein für Socialpolitik

#### **Services**

- *Re-Design of a Module:* Full redesign of the course Economics I (Microeconomics) for the AY 2019/20 when switching the book to *Core The Economy* (entire module).
- University Services (current:) Organizer of the Micro Seminar Series [w/B.Ginsburg (2017-2019), w/A. Kuvalekar (2019-2020), on my own (2020-2021), w/Alan Crawford (2021-2023), w/Martin Dumav (2022-)]
- University Services (past:) Member of the Committee for the Digitalization of Class Rooms (2021), Member of the University Senate (2019-2021), Master Thesis Committee in Microeconomics (2019,2024), Tutoring of 1<sup>st</sup>-year PhD students (2021), Local Organizer of the ENTER Jamboree in Mannheim (2015), Assistant to the program chair EEA Mannheim (2015), PhD-Student Representative at the "Erweiterter Abteilungsrat" (Enlarged Department Council) in Mannheim (2013-2015), Student organizer of the ENTER Seminar Exchange Program in Mannheim (2013-2015),
- Refereeing: American Economic Journal: Microeconomics; Economic Theory; Games and Economic Behaviour; Information Economics and Policy; International Economic Review; Journal of Conflict Resolution; Journal of Economics and Management Strategy; Journal of Economic Theory; Journal of Industrial Economics; Journal of Law, Economics, and Organization; RAND Journal of Economics; Review of Economics Studies; Social Choice and Welfare; Theoretical Economics.
- Conference Duties: European Association of Law and Economic Conference (Area Organizer: Civil and Criminal Procedure; Evidence; Litigation; Settlement), Academic Discussant at the Annual Conference of the Associations of Competition Economics (ACE): collusion in the market for Basque School Catering Services

#### **Grants & Awards**

2024-2028 Grant from the Agencia Estatal de Investigacion (Co-PI, other PI: Natalia Fabra, 103k€) for research on 'The Economics of the Energy Transition and Technological Progress' 2024 Personal grant from the Ministerio de Ciencia e Innovacíon: Ramon y Cajal Fellowship (PI: Johannes Schneider, 244k€) 2024 Uc3m Social Council Excellence Award (prize money: 13k€) Marie Skłodowska Curie Grant (PI: Johannes Schneider, 204k€. Supervisors: Antonio Cabrales 2023-2025 (uc3m) and Igor Letina (UBern)) 2022 Best (theory) Paper award of the International Journal of Industrial Organization (together w/B. Balzer, prize money: 1k€) 2022-2025 Personal grant from the Ministerio de Ciencia e Innovacíon: Juan De La Cierva Incorporacion (PI: Johannes Schneider, 97.8k€) 2022-2023 Personal grant from the Deutsche Forschungs Gesellschaft: Walter Benjamin Programm (PI: Johannes Schneider, 93.3k€, declined) 2021-2024 Grant from the Agencia Estatal de Investigacion (member of the research team, PIs: Antonio Romero and Boris Ginsburg) for research on 'Collective Decisions and Markets with Nondivisibles' 2020-2023 Grant from the Agencia Estatal de Investigacion (member of the research team, PI: Natalia Fabra) for research on the 'Frontiers of Industrial Organization' Grant from the Ministerio de Economia y Competitividad (member of the research team, PIs: Antonio Romero and Luis Corchon) for research on the 'Allocation of Non-Divisible Goods'

## PhD Advising

Committee: Alvaro Delgado-Vega (first placement: Harris Chicago, tenure-track assistant professor), Agustina Martinez (first placement: Leicester, lecturer)